

• Evolution of the Ad Banner – Liquid Motion Pro<sup>TM</sup> Gives Web Advertisers Interactivity in Lightweight Java

December 11, 1996.

• <u>Dimension X's Liquid Motion™ the First Java Product Named a PC Computing 1996 MVP Award Finalist</u>

November 18, 1996.

- <u>Dimension X's Liquid Motion Pro<sup>TM</sup> Featured on Microsoft's Java Gallery Site</u> November 6, 1996.
- <u>Dimension X's Liquid Motion Pro<sup>TM</sup> Featured At Sun's Java Station Launch</u> October 29, 1996.
- <u>Dimension X's Liquid Motion Pro<sup>TM</sup> A Tool Without Limits for Creating the Next Generation of Internet Multimedia</u>
  October 28, 1996.
- The Vertex Opens Virtual Doors as VRML Forum October 24, 1996.
- Dimension X's Liquid Motion Now Part of Microsoft's Internet Explorer Starter Kit October 15, 1996.
- <u>Dimension X's Java Animation Tool, Liquid Motion,</u> <u>Chosen by Excite to Promote Marimba's Castanet Channels</u> October 7, 1996.
- <u>Dimension X's Liquid Motion to be Shipped with Microsoft's Visual J++</u> October 1, 1996.
- Dimension X Expands Development Team to Meet Growing Demand -- Acquires Anyware Fast, Inc.

September 25, 1996.

- Dimension X's Liquid Reality, Licensed by Microsoft Drives Consumers
   Across the 3D Threshold on the Web
   August 5, 1996.
- Dimension X's Liquid Reality and Liquid Motion to be Showcased at Microsoft's World Wide Live Activating the Internet Event July 16, 1996.
- <u>Dimension X Makes Liquid Motion Available on All Platforms at Java One</u> May 29, 1996.

- <u>Dimension X Announces the Liquid Reality Developers Kit at Java One</u> May 29, 1996.
- <u>Dimension X Introduces the First Java Web Development Tool for the Macintosh</u> *May 29, 1996.*
- Dimension X, First to Deliver Large Scale, Multi-User Java Based 3-D Game to the Web May 8, 1996.
- Dimension X Delivers on Long-term Strategy: Unveils Product Unit, Java Licensing Agreement and New Location

  May 1, 1996.
- <u>Dimension X is the First to Bring Multi-Player Environnments and 3-D Gaming to the Web</u> *March 5, 1996.*
- <u>Dimension X's Products to Support Direct3D</u> February 28, 1996.
- <u>Dimension X Announces Liquid Reality and Liquid Reality Editor to Support 'Moving Worlds' VRML 2.0</u>
   *February 9, 1996.*
- Dimension X releases Liquid Reality, First Dynamically Enhanced VRML Authoring Kit and Viewer

  December 13, 1995.

Dimension X Page 1 of 2

There's the leading edge, there's the bleeding edge and then there's Dimension X.

Out beyond the hype and froth of today's Internet mania, Dimension X is developing, building and employing the very latest in Internet related technology. Since opening our doors in the Spring of 1995 we have been committed to breathing life into the static click-and-load world of today's World Wide Web. Whether it be <u>Liquid Reality</u><sup>TM</sup> (our 3D VRML toolkit) or our latest release, the drag-and-drop Java<sup>TM</sup> animation authoring tool we call <u>Liquid Motion Pro</u><sup>TM</sup>, we strive to blend the best in technology with the hottest in Entertainment to deliver compelling content to your computer.

## The Studio

The Studio handles the day-to-day rigors of web-site production, from concept development to graphical design to implementation of our custom built tools. We recognize the Web can be a platform free-for-all, which is why all our sites are browser-agnostic, delivering the maximum experience regardless of what you might be surfing with.

Our client list, includes leaders in traditional media-- Fox, AT&T, Grey Advertising, and MCA Records-as well as those leading the interactive charge-- Sega, Sun and Intel. So, check us out and unleash the power of your digital soul.

## The Tools

In the course of developing sites for our clients, we have developed a series of high-end Web tools that further enrich the Internet Experience. Our latest product, <u>Liquid Motion Pro</u>, is our most powerful offering yet, granting non-programmers and artists alike the ability to rapidly generate 2D animations complete with interactivity, motion and sound -- and they never have to write a line of code. It is, in essence, the first end-user Java tool.

We conceive it, develop it and then build it. We use our tools, we know they work.

**Press Releases** 

Who We Are

In The Press

We're Hiring

**Dimension X, Inc.** 

181 Fremont Street, Suite 120 San Francisco, California 94105 ph. 415.243.0900 fx. 415.243.0997 info@dimensionx.com superstitial or interstitial or unicast)(2n)(ad or ads or advertis?)) and py<=1996 Items File 9: Business & Industry(R) Jul/1994-2002/Oct 02 15: ABI/Inform(R)\_1971-2002/Oct 02 2 16: Gale Group PROMT(R) 1990-2002/Oct 02 18: Gale Group F&S Index(R)\_1988-2002/Oct 03 Processing Examined 50 files 1 129: PHIND(Archival) 1980-2002/Sep W4 Examined 100 files Processing 148: Gale Group Trade & Industry DB\_1976-2002/Oct 03 Examined 150 files 275: Gale Group Computer DB(TM) 1983-2002/Oct 03 Examined 200 files Examined 250 files Examined 300 files 484: Periodical Abs Plustext 1986-2002/Sep W5 Examined 350 files 570: Gale Group MARS(R) 1984-2002/Oct 03 Examined 400 files 621: Gale Group New Prod. Annou. (R) 1985-2002/Oct 02 635: Business Dateline(R) 1985-2002/Oct 02 649: Gale Group Newswire ASAP(TM) 2002/Sep 30 Examined 450 files Examined 500 files 765: Frost & Sullivan 1992-1999/Apr 813: PR Newswire 1987-1999/Apr 30

s ((interact? or click? or link?)(3n)(pop()up or pop()under or

Your SELECT statement is:

14 files have one or more items; file list includes 548 files. One or more terms were invalid in 100 files.

Your SELECT statement is: s (Liquid()Motion()Pro or Liquid()Promotion) and py<=1996 Items File 2 9: Business & Industry(R) Jul/1994-2002/Oct 02 15: ABI/Inform(R)\_1971-2002/Oct 02 16: Gale Group PROMT(R)\_1990-2002/Oct 02 13 47: Gale Group Magazine DB(TM)\_1959-2002/Oct 02 Examined 50 files 96: FLUIDEX 1972-2002/Sep 1 111: TGG Nat1.Newspaper Index(SM) 1979-2002/Oct 01 Examined 100 files 10 148: Gale Group Trade & Industry DB 1976-2002/Oct 03 Examined 150 files 233: Internet & Personal Comp. Abs. 1981-2002/Sep 275: Gale Group Computer DB(TM) 1983-2002/Oct 03 Examined 200 files Examined 250 files Examined 300 files 484: Periodical Abs Plustext\_1986-2002/Sep W5 Examined 350 files 583: Gale Group Globalbase (TM) 1986-2002/Oct 02 1 Examined 400 files 621: Gale Group New Prod. Annou. (R) 1985-2002/Oct 02 636: Gale Group Newsletter DB(TM) 1987-2002/Oct 03 647: CMP Computer Fulltext 1988-2002/Sep W3 649: Gale Group Newswire ASAP(TM) 2002/Sep 30 Examined 450 files 696: DIALOG Telecom. Newsletters 1995-2002/Oct 02 710: Times/Sun.Times(London) Jun 1988-2002/Oct 03 Examined 500 files

20 files have one or more items; file list includes 548 files. One or more terms were invalid in 99 files.

810: Business Wire\_1986-1999/Feb 28 813: PR Newswire\_1987-1999/Apr 30 861: UPI News 1996-1999/May 27 Your SELECT statement is:

s (dimensionx or dimension()x) and liquid()motion and (ad or ads or advertis?) and py<=1996

```
Items
           File
            16: Gale Group PROMT(R)_1990-2002/Oct 02
       11
             47: Gale Group Magazine DB(TM)_1959-2002/Oct 02
       1
Examined 50 files
          111: TGG Natl.Newspaper Index(SM)_1979-2002/Oct 01
       1
Examined 100 files
          148: Gale Group Trade & Industry DB 1976-2002/Oct 03
       12
Examined 150 files
          275: Gale Group Computer DB(TM)_1983-2002/Oct 03
Examined 200 files
          349: PCT FULLTEXT_1983-2002/UB=20020926,UT=20020919
Examined 250 files
Examined 300 files
Examined 350 files
Examined 400 files
           621: Gale Group New Prod.Annou.(R)_1985-2002/Oct 02
           635: Business Dateline(R) _1985-2002/Oct 02
           636: Gale Group Newsletter DB(TM)_1987-2002/Oct 03
           649: Gale Group Newswire ASAP(TM) 2002/Sep 30
       11
Examined 450 files
          696: DIALOG Telecom. Newsletters 1995-2002/Oct 02
       1
Examined 500 files
           810: Business Wire 1986-1999/Feb 28
       14
           813: PR Newswire 1987-1999/Apr 30
           861: UPI News 1996-1999/May 27
```

14 files have one or more items; file list includes 548 files. One or more terms were invalid in 99 files.

٠...

```
Your SELECT statement is:
   s ((applet? ?)(4n)(ad or advertis? or ads)) and py<=1996
                   File
           Items
           ----
                    15: ABI/Inform(R)_1971-2002/Oct 03
                    16: Gale Group PROMT(R) 1990-2002/Oct 03
       Examined 50 files
                  141: Readers Guide 1983-2002/Aug
               1
       Examined 100 files
               4 148: Gale Group Trade & Industry DB_1976-2002/Oct 03
       Examined 150 files
               1 275: Gale Group Computer DB(TM)_1983-2002/Oct 03
       Examined 200 files
       Examined 250 files
       Examined 300 files
               1 484: Periodical Abs Plustext_1986-2002/Sep W5
                  492: Arizona Repub/Phoenix Gaz_19862002/Jan 06
       Examined 350 files
                  553: Wilson Bus. Abs. FullText_1982-2002/May
               1
       Examined 400 files
                  621: Gale Group New Prod. Annou. (R) 1985-2002/Oct 02
                  636: Gale Group Newsletter DB(TM) 1987-2002/Oct 03 649: Gale Group Newswire ASAP(TM) 2002/Sep 30
       Examined 450 files
                  696: DIALOG Telecom. Newsletters 1995-2002/Oct 02
       Examined 500 files
                   749: Latin American News Jan/ 1994-2002/Oct 03
                   813: PR Newswire_1987-1999/Apr 30
```

14 files have one or more items; file list includes 548 files. One or more terms were invalid in 99 files.

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

04407520 Supplier Number: 46466116 (THIS IS THE FULLTEXT)
NEW NETSCAPE ADVERTISING PROGRAM PROVIDES SITE SPONSORS WITH IN-DEPTH
INFORMATION AND ENHANCED SERVICES

PR Newswire, p614LAF013

June 14, 1996

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 858

TEXT:

Netscape Signs America Online and Softbank Interactive Marketing as Sales Representatives

MOUNTAIN VIEW, Calif., June 14 /PRNewswire/ -- Netscape Communications Corporation (Nasdaq: NSCP) today announced a comprehensive program, the "Netscape New Media Initiative," designed both to attract new advertisers to its highly-popular Internet site and to provide more in-depth information and more sophisticated display services to its current advertisers. Netscape also published the results of an independent informal survey of the interactive advertising market which projects growth of more than one hundred percent in Internet advertising in 1996.

The "Netscape New Media Initiative" focuses on four areas:

- increased flexibility for advertising banner placement;
- new advertising program management and tracking capabilities;
- appointment of America Online (AOL) and Softbank Interactive Marketing (SIM-IMS) as Netscape advertising sales representatives;

- new competitive rates for Netscape Sponsor advertising programs. "The Netscape Internet site receives more than seventy million hits a day and is a showcase for Internet information and technology," said Mike Homer, senior vice president of marketing for Netscape. "Demand for advertising sponsorship and promotional opportunities on the site are growing rapidly, and this new initiative is designed to offer high value to our advertisers through use of sophisticated tracking tools and flexible ad programs."

Independent market research, co-sponsored by Netscape, AT&T New Media Services, Infoseek and the Audit Bureau of Circulations, showed that forty percent of current Internet advertisers expect to increase their spending on interactive advertising by more than two hundred percent in the coming year, with the fastest growth coming from non- Internet companies. A summary of the research findings is available on the Netscape site at "http://www.netscape.home/ads/interactive.html".

"We wanted to understand where Internet advertising was headed -- especially in relationship to measurement, program flexibility and account service," said Barbara Gore, publisher of the Netscape Internet site. "This survey gives us the information we need to do that and substantiates the potential of Web-based advertising."

Netscape aims to make the placement and rotation of advertising programs on the Netscape site easier and more effective. Using AdServer, advertising management software from NetGravity, the site will support faster banner placement turnaround and the ability to switch banner creative options. In addition, advertisers will soon have the ability to generate tracking reports to analyze program and banner results. The regular reporting of results, accessed online directly from the Netscape site, will allow for banner testing and program analysis in real time. Netscape is also enhancing its ability to deliver periodic audits of site and ad-specific impressions and click- throughs to the advertisers sites.

"The number one issue for advertisers on the Web is getting more control over banner placements, understanding how they are working -- and not working -- in order to improve results. Netscape has taken a big step in moving Web advertising on its site into a better media buy," said John Danner, President of NetGravity.

Netscape is also announcing a new sales strategy for its advertising program. America Online will represent Netscape as advertising sales representative focusing on consumer categories. Softbank Interactive

Marketing's Interactive Media Sales division has been engaged to represent Netscape advertising programs for business-to-business and Internet banner programs.

"By partnering in this sales effort, AOL and Netscape can offer advertisers broad visibility in cyberspace with just one buy," said Ted Leonsis, president, AOL Services Company. "AOL's expertise in the consumer marketplace and Netscape's strong Web presence provide advertisers unparalleled marketing opportunities to reach this new medium."

"Netscape is definitely stepping up to a leadership position in Web advertising this year," said Ted West, president and chief operating officer of Interactive Media Sales. "We are very bullish about the improvements that Netscape is bringing to their site. This will make Netscape a part of every foundation buy we recommend to our clients."

The cornerstone of Netscape's goal of providing advertisers high-value interactive advertising on the Web is a new pricing schedule. Rates have been reduced to incent trials and to further increase the reach of the program. "Basically, we want to offer more for less, to bring advertising on Netscape's site within the reach of a broader range of advertising buyers," said Gore.

Netscape Communications Corporation is a premier provider of open software for linking people and information over enterprise networks and the Internet. The company offers a full line of Netscape Navigator(TM) clients, servers, development tools, and commercial applications to create a complete platform for next-generation, live online applications. Traded on Nasdaq under the symbol "NSCP," Netscape Communications Corporation is based in Mountain View, California.

Additional information on Netscape Communications Corporation is available on the Internet at http://home.netscape.com, by sending email to info@netscape.com or by calling 415-528-2555 (corporate customers) or 415-528-3777 (individuals). Information on advertising on the Netscape Internet site can be obtained by calling 415-937-3871.

NOTE: Netscape Communications, the Netscape Communications Corporation logo, Netscape Navigator and Netscape are trademarks of Netscape Communications Corporation. All other product names are trademarks of their respective companies.

-0- 6/14/96
/CONTACT: Jennifer O'Mahony of Netscape, 415-937-3084 or
jom@netscape.com/

(NSCP)

CO: Netscape Communications Corp.
ST: California
IN: CPR
SU:

SS
-- LAF013 -- 0793 06/14/96 08:00 EDT
COPYRIGHT 1996 PR Newswire Association, Inc.
COPYRIGHT 1999 Gale Group
PUBLISHER NAME: PR Newswire Association, Inc.
COMPANY NAMES: \*Netscape Communications

EVENT NAMES: \*240 (Marketing procedures)

GEOGRAPHIC NAMES: \*1USA (United States)

PRODUCT NAMES: \*7372600 (Computer Network & Communications Software)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

NAICS CODES: 51121 (Software Publishers)

SPECIAL FEATURES: COMPANY

2/9/4 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

04731453 Supplier Number: 46965217 (THIS IS THE FULLTEXT)
Evolution of the Ad Banner - Liquid Motion Pro(TM) Gives Web Advertisers
Interactivity in Lightweight Java Ads

PR Newswire, p1211LAW042

Dec 11, 1996

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 756

TEXT:

Tool for Advertisers that Includes E-Commerce Functionality Delivers True Point-of-Purchase Capabilities

SAN FRANCISCO, Dec. 11 /PRNewswire/ -- ActiveX Pavilion Booth #101-51 -- Dimension X, a leader in providing Java(TM)-based platforms and tools for communicating ideas over the Internet, announced today Liquid Promotion(TM), an extension to its Liquid Motion Pro(TM) interactive animation product. Liquid Promotion delivers to Web advertisers the tools to easily create small (10-15 Kilobyte) banners with interactivity, versatility and on-the-spot information exchange and transactional E-commerce capabilities.

"There is no doubt that Dimension X's Liquid Promotion greatly multiplies the utility of Web advertising banners," said Halsey Minor, president of c/net. "Liquid Promotion provides the best example yet of how technology on the Internet will revolutionize advertising."

Online advertisers have been waiting impatiently for the tools to push forward the evolution of the static ad banner. Until today, slow download times and lack of interactivity in simple banner ads have made it frustrating to order products or exchange information.

Liquid Promotion

Designed specifically to meet the needs of Internet advertisers, the Liquid Promotion extension to Liquid Motion Pro makes it easy to create 10-15 Kilobyte ad banners that draw consumers into the ad space with interactivity and engages them to actively participate with the content and product information while they are there. Liquid Promotion will support new ways of presenting marketing information. For instance, consumers will now be able to interact directly with multimedia elements in ad banners and product details, make donations to non-profit organizations and \*interact\* with order forms that can \*pop\*-\*up\* inside the \*advertisement\* with a \*click\* of a mouse.

Liquid Promotion does not require users to install any new software or hardware and the process consumes only a fraction of the computer memory used by other systems.

The easy-to-use Liquid Motion Pro interface gives quick creative power to the designers and Webmasters developing these lightweight banners. It doesn't have to be a beauty contest anymore. There is opportunity to provide a clever approach to in-depth and information-rich marketing messaging right inside the applet.

"Liquid Motion Pro and Liquid Promotion deliver an easy way to author Internet advertising banners with a virtual point of purchase," said Jon Kannegaard, vice president of software products, JavaSoft, a business unit of Sun Microsystems, Inc. "The Internet impulse buy is a now a reality - this is a great benefit to both Internet consumers and advertisers."

The transactional technology is embedded right into the Java ad banner created by Liquid Motion Pro, allowing consumers to view product and marketing information and buy the item right inside the advertisement.

Liquid Motion Pro

Liquid Motion Pro is a totally intuitive point-and-click tool for creating Java-based animated content with sound and interactivity into Web sites and presentations. The tool enables users to clearly differentiate content and communicate ideas over the Internet with Java animations that come alive and respond instantly to user input. With Liquid Motion Pro,

X

online multimedia presentations, Web advertising, financial data representation, personnel training, human resource information and corporate reports can captivate viewers and make lasting impressions through animation and interactivity.

Released only a month ago, Liquid Motion Pro responds to the rapid pace of the Internet where production cycles are weeks, not months, content is live rather than static, bandwidth sensitivity and cross-platform delivery are critical, and all Internet users require seamless access to multimedia online. Because it is completely coded in Java, the Liquid Motion Pro open architecture provides a powerful and flexible base to easily extend functionality.

Liquid Promotion general product availability will be mid-February 1997. Liquid Promotion will be available to all users of Liquid Motion Profrom within the product itself, at no extra cost.

Customers wishing to get access to the Beta version of Liquid Promotion should send email to lp-beta@dimensionx.com. Liquid Motion Pro is available for purchase at http://www.dimensionx.com or at c/net's buydirect.com. for \$725.

Dimension X, founded March 1995, is a leader in providing Java-based platforms and tools for communicating information and concepts over the Internet. Liquid Motion Pro, a 2D Java tool, and the Liquid Reality Platform, provide a comprehensive solution for content delivery on the Internet.

SOURCE Dimension X

0- 12/11/96

/CONTACT: Megan McFeely of Dimension X, 415-243-0900, or megan@dimensionx.com/

/Internet World press releases are available through Company News On-Call by fax, 800-758-5804, extension 116333, or at http://www.prnewswire.com/

CO: Dimension X

ST: California IN: MLM

IN: MLM SU: PDT

EQ-MO

-- LAW042 --

5872 12/11/96 07:01 EST http://www.prnewswire.com COPYRIGHT 1996 PR Newswire Association, Inc.

COPYRIGHT 1999 Gale Group

PUBLISHER NAME: PR Newswire Association, Inc.

2/9/10 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2002 The Gale Group. All rts. reserv.

08670884 SUPPLIER NUMBER: 18211973 (THIS IS THE FULL TEXT)
Wild about the Web. (new World Wide Web publishing tool called Texture from
FutureTense, based on Java programming language) (The Electronic
Magazine) (Brief Article)

Sucov, Jennifer

Folio: the Magazine for Magazine Management, v25, n6, p36(1)

April 15, 1996

DOCUMENT TYPE: Brief Article ISSN: 0046-4333 LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 174 LINE COUNT: 00017

## TEXT:

Java, the platform-independent Internet programming language from Sun Microsystems, is still creating a buzz. The latest Java-enabled product to elicit oohs and ahs from Seybold onlookers is FutureTense's Texture, which breaks open the design paradigm of the standard HTML-based Web page.

With Texture, pictures and text can be positioned anywhere on the page, which means designers will no longer be limited to the rigid geometry of HTML.

If you've already designed a Web site in HTML, not to worry. The Acton, Massachusetts-based company stresses that existing content will not be lost with Texture.

(ILLUSTRATION OMITTED)

Of special interest to publishers is Texture's interactive functionality. Demonstrations showed how drop-down boxes and \*pop\*-\*up\* boxes allow \*advertising\* to be \*linked\* to individual stories on a site; the ads change depending on which story the viewer selects.

The Windows-based Web authoring tool is currently in beta format and will be available for \$495 in June, with a Macintosh version to follow.

COPYRIGHT 1996 Cowles Business Media Inc.

6/9/4 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2002 The Gale Group. All rts. reserv.

04407520 Supplier Number: 46466116 (THIS IS THE FULLTEXT)
NEW NETSCAPE ADVERTISING PROGRAM PROVIDES SITE SPONSORS WITH IN-DEPTH
INFORMATION AND ENHANCED SERVICES

PR Newswire, p614LAF013

June 14, 1996

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 858

TEXT:

Netscape Signs America Online and Softbank Interactive Marketing as Sales Representatives

MOUNTAIN VIEW, Calif., June 14 /PRNewswire/ -- Netscape Communications Corporation (Nasdaq: NSCP) today announced a comprehensive program, the "Netscape New Media Initiative," designed both to attract new advertisers to its highly-popular Internet site and to provide more in-depth information and more sophisticated display services to its current advertisers. Netscape also published the results of an independent informal survey of the interactive advertising market which projects growth of more than one hundred percent in Internet advertising in 1996.

The "Netscape New Media Initiative" focuses on four areas:

- increased flexibility for advertising banner placement;
- new advertising program management and tracking capabilities;
- appointment of America Online (AOL) and Softbank Interactive Marketing (SIM-IMS) as Netscape advertising sales representatives;

- new competitive rates for Netscape Sponsor advertising programs.

"The Netscape Internet site receives more than seventy million hits a day and is a showcase for Internet information and technology," said Mike Homer, senior vice president of marketing for Netscape. "Demand for advertising sponsorship and promotional opportunities on the site are growing rapidly, and this new initiative is designed to offer high value to our advertisers through use of sophisticated tracking tools and flexible ad programs."

Independent market research, co-sponsored by Netscape, \*AT\*&\*T\* New Media Services, Infoseek and the Audit Bureau of Circulations, showed that forty percent of current Internet advertisers expect to increase their spending on interactive advertising by more than two hundred percent in the coming year, with the fastest growth coming from non- Internet companies. A summary of the research findings is available on the Netscape site at "http://www.netscape.home/\*ads\*/\*interactive\*.html".

"We wanted to understand where \*Internet\* advertising was headed -especially in relationship to measurement, program flexibility and account
service," said Barbara Gore, publisher of the Netscape Internet site. "This
survey gives us the information we need to do that and substantiates the
potential of Web-based advertising."

Netscape aims to make the placement and rotation of advertising programs on the Netscape site easier and more effective. Using AdServer, advertising management software from NetGravity, the site will support faster banner placement turnaround and the ability to switch banner creative options. In addition, advertisers will soon have the ability to generate tracking reports to analyze program and banner results. The regular reporting of results, accessed online directly from the Netscape site, will allow for banner testing and program analysis in real time. Netscape is also enhancing its ability to deliver periodic audits of site and ad-specific impressions and click- throughs to the advertisers sites.

"The number one issue for advertisers on the Web is getting more control over banner placements, understanding how they are working -- and not working -- in order to improve results. Netscape has taken a big step in moving Web advertising on its site into a better media buy," said John

Danner, President of NetGravity.

Netscape is also announcing a new sales strategy for its advertising program. America Online will represent Netscape as advertising sales representative focusing on consumer categories. Softbank Interactive Marketing's Interactive Media Sales division has been engaged to represent Netscape advertising programs for business-to-business and Internet banner programs.

"By partnering in this sales effort, AOL and Netscape can offer advertisers broad visibility in cyberspace with just one buy," said Ted Leonsis, president, AOL Services Company. "AOL's expertise in the consumer marketplace and Netscape's strong Web presence provide advertisers unparalleled marketing opportunities to reach this new medium."

"Netscape is definitely stepping up to a leadership position in Web advertising this year," said Ted West, president and chief operating officer of Interactive Media Sales. "We are very bullish about the improvements that Netscape is bringing to their site. This will make Netscape a part of every foundation buy we recommend to our clients."

The cornerstone of Netscape's goal of providing advertisers high-value interactive advertising on the Web is a new pricing schedule. Rates have been reduced to incent trials and to further increase the reach of the program. "Basically, we want to offer more for less, to bring advertising on Netscape's site within the reach of a broader range of advertising buyers," said Gore.

Netscape Communications Corporation is a premier provider of open software for linking people and information over enterprise networks and the Internet. The company offers a full line of Netscape Navigator(TM) clients, servers, development tools, and commercial applications to create a complete platform for next-generation, live online applications. Traded on Nasdaq under the symbol "NSCP," Netscape Communications Corporation is based in Mountain View, California.

Additional information on Netscape Communications Corporation is available on the Internet at http://home.netscape.com, by sending email to info@netscape.com or by calling 415-528-2555 (corporate customers) or 415-528-3777 (individuals). Information on advertising on the Netscape Internet site can be obtained by calling 415-937-3871.

NOTE: Netscape Communications, the Netscape Communications Corporation logo, Netscape Navigator and Netscape are trademarks of Netscape Communications Corporation. All other product names are trademarks of their respective companies.

-0- 6/14/96 /CONTACT: Jennifer O'Mahony of Netscape, 415-937-3084 or jom@netscape.com/

(NSCP)

CO: Netscape Communications Corp.

ST: California

IN: CPR

SU:

SS

-- LAF013 --

0793 06/14/96 08:00 EDT

COPYRIGHT 1996 PR Newswire Association, Inc.